

## Soft start to FY27; heatwave-led demand to drive upside

Metals &amp; Mining ▶ Company Update ▶ May 01, 2026

CMP (Rs): 481 | TP (Rs): 475

**Coal India (CIL) reported a weak start to FY27 with April production at 56.1mt (-33.6% MoM, -9.7% YoY), impacted by lower output from NCL/MCL and unseasonal rains, while offtake at 63.3mt (-2.0% YoY) suggests an annualized run-rate of 751mt/763mt for FY27E. Despite this, we expect a recovery supported by seasonality and strong underlying demand, as peak power demand hit 256.1GW and April consumption rose 4.0% YoY, driven by summer conditions and potential El Niño, even as rising renewables (~26% mix) and higher CPP share exert some pressure. We expect CIL to ramp up production from 768mt in FY26 to 815/850mt in FY27E/28E (~6% CAGR), broadly aligned with power demand growth (6-7%) and aided by a potential reduction in Indonesia's coal output; maintain ADD with a TP of Rs475.**

**Unseasonal rains drive sharp decline in April production**

CIL reported April production of 56.1mt (down 33.6% MoM and 9.7% YoY), with the YoY decline led by lower output from NCL and MCL, as well as unseasonal rains during the first half of April. Based on seasonality, this implies an annualized production run-rate of ~751mt for FY27E (-2.3% YoY). Offtake stood at 63.3mt (down 8.8% MoM and 2.0% YoY), impacted by weaker dispatches from NCL and CCL, translating to an estimated ~763mt for FY27 (up 2.5% YoY) vs 744mt in FY26. Despite the soft start, we expect CIL to ramp up production to 815/850mt in FY27E/28E (6% CAGR), with sufficient headroom and seasonality-led tailwinds supporting a catch-up over the remainder of FY27.

**India's power demand scenario**

Electricity generation in India grew modestly by 0.7% YoY in Mar'26 and 3% YoY in Q4FY26, marking the slowest quarterly growth in six years and extending the ongoing trend of deceleration. However, underlying demand remained robust during April, with peak power demand touching 256.1GW on 25-Apr-26 and power consumption rising 4.0% YoY in Apr'26, despite unseasonal rains impacting early-month trends. This growth was supported by the onset of summer and potential El Niño conditions, reinforcing our FY27E demand outlook. On the supply side, coal production declined 4% YoY in Mar'26, largely due to a sharp 42% drop in SCCL output and a 1.6% decline in CIL production. Meanwhile, captive power plant (CPP) output grew 1% YoY, with its share in total coal demand increasing by 106bps YoY to 21.2%. Additionally, the rising share of renewables in the power mix (~26% in Mar'26 vs ~23.5% in Mar'25) continues to exert incremental pressure on CIL.

**Heatwave across regions should drive volume growth; maintain ADD**

Despite softer coal production in Apr-26, we expect CIL to ramp up output from 768mt in FY26 to 815/850mt in FY27E/28E (implying ~6% CAGR), broadly in line with projected power demand growth of 6-7%, with additional support from a potential reduction in Indonesia's coal production target. We maintain ADD with a TP of Rs475.

|                       |        |
|-----------------------|--------|
| Target Price – 12M    | Mar-27 |
| Change in TP (%)      | -      |
| Current Reco.         | ADD    |
| Previous Reco.        | ADD    |
| Upside/(Downside) (%) | (1.2)  |

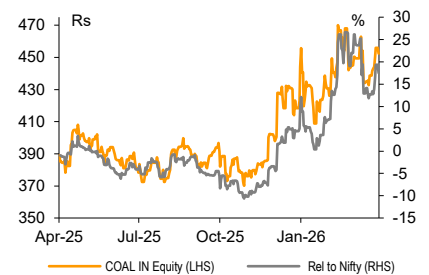
| Stock Data              | COAL IN     |
|-------------------------|-------------|
| 52-week High (Rs)       | 491         |
| 52-week Low (Rs)        | 369         |
| Shares outstanding (mn) | 6,162.7     |
| Market-cap (Rs bn)      | 2,967       |
| Market-cap (USD mn)     | 31,258      |
| Net-debt, FY27E (Rs mn) | (439,123.4) |
| ADTV-3M (mn shares)     | 10.3        |
| ADTV-3M (Rs mn)         | 5,619.2     |
| ADTV-3M (USD mn)        | 59.2        |
| Free float (%)          | 36.9        |
| Nifty-50                | 23,997.6    |
| INR/USD                 | 94.9        |

**Shareholding, Mar-26**

|               |          |
|---------------|----------|
| Promoters (%) | 63.1     |
| FPIs/MFs (%)  | 8.4/22.8 |

**Price Performance**

| (%)           | 1M    | 3M   | 12M  |
|---------------|-------|------|------|
| Absolute      | 6.9   | 9.2  | 25.0 |
| Rel. to Nifty | (0.5) | 15.3 | 26.7 |

**1-Year share price trend (Rs)****Coal India: Financial Snapshot (Consolidated)**

| Y/E Mar (Rs mn)     | FY25      | FY26      | FY27E     | FY28E     | FY29E     |
|---------------------|-----------|-----------|-----------|-----------|-----------|
| Revenue             | 1,791,116 | 1,804,343 | 1,924,235 | 2,081,778 | 2,209,713 |
| EBITDA              | 571,393   | 532,760   | 575,581   | 599,824   | 671,729   |
| Adj. PAT            | 355,058   | 310,943   | 336,831   | 349,808   | 397,847   |
| Adj. EPS (Rs)       | 57.4      | 50.5      | 54.7      | 56.8      | 64.6      |
| EBITDA margin (%)   | 31.9      | 29.5      | 29.9      | 28.8      | 30.4      |
| EBITDA growth (%)   | 10.3      | (6.8)     | 8.0       | 4.2       | 12.0      |
| Adj. EPS growth (%) | (5.5)     | (12.1)    | 8.3       | 3.9       | 13.7      |
| RoE (%)             | 38.0      | 28.2      | 26.2      | 23.7      | 23.7      |
| RoIC (%)            | 41.1      | 35.2      | 33.9      | 31.1      | 31.7      |
| P/E (x)             | 8.4       | 9.5       | 8.8       | 8.5       | 7.5       |
| EV/EBITDA (x)       | 4.5       | 4.8       | 4.4       | 4.2       | 3.8       |
| P/B (x)             | 2.9       | 2.5       | 2.2       | 1.9       | 1.7       |
| FCFF yield (%)      | 6.4       | 12.2      | 7.9       | 7.8       | 10.9      |

Source: Company, Emkay Research

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## Coal India: Consolidated Financials and Valuations

## Profit &amp; Loss

| Y/E Mar (Rs mn)             | FY25             | FY26             | FY27E            | FY28E            | FY29E            |
|-----------------------------|------------------|------------------|------------------|------------------|------------------|
| <b>Revenue</b>              | <b>1,791,116</b> | <b>1,804,343</b> | <b>1,924,235</b> | <b>2,081,778</b> | <b>2,209,713</b> |
| Revenue growth (%)          | 20.5             | 0.7              | 6.6              | 8.2              | 6.1              |
| <b>EBITDA</b>               | <b>571,393</b>   | <b>532,760</b>   | <b>575,581</b>   | <b>599,824</b>   | <b>671,729</b>   |
| EBITDA growth (%)           | 10.3             | (6.8)            | 8.0              | 4.2              | 12.0             |
| Depreciation & Amortization | 90,922           | 101,367          | 107,123          | 113,994          | 121,778          |
| <b>EBIT</b>                 | <b>480,471</b>   | <b>431,394</b>   | <b>468,458</b>   | <b>485,829</b>   | <b>549,951</b>   |
| EBIT growth (%)             | 6.6              | (10.2)           | 8.6              | 3.7              | 13.2             |
| Other operating income      | 583,166          | 635,543          | 655,826          | 704,122          | 750,133          |
| Other income                | -                | -                | -                | -                | -                |
| Financial expense           | 8,837            | 12,163           | 19,350           | 19,419           | 19,488           |
| <b>PBT</b>                  | <b>471,634</b>   | <b>419,231</b>   | <b>449,108</b>   | <b>466,410</b>   | <b>530,463</b>   |
| Extraordinary items         | 0                | 0                | 0                | 0                | 0                |
| Taxes                       | 117,137          | 108,525          | 112,277          | 116,603          | 132,616          |
| Minority interest           | 561              | 237              | 0                | 0                | 0                |
| Income from JV/Associates   | -                | -                | -                | -                | -                |
| <b>Reported PAT</b>         | <b>355,058</b>   | <b>310,943</b>   | <b>336,831</b>   | <b>349,808</b>   | <b>397,847</b>   |
| PAT growth (%)              | (5.1)            | (12.4)           | 8.3              | 3.9              | 13.7             |
| <b>Adjusted PAT</b>         | <b>355,058</b>   | <b>310,943</b>   | <b>336,831</b>   | <b>349,808</b>   | <b>397,847</b>   |
| <b>Diluted EPS (Rs)</b>     | <b>57.4</b>      | <b>50.5</b>      | <b>54.7</b>      | <b>56.8</b>      | <b>64.6</b>      |
| Diluted EPS growth (%)      | (5.5)            | (12.1)           | 8.3              | 3.9              | 13.7             |
| <b>DPS (Rs)</b>             | <b>26.2</b>      | <b>26.3</b>      | <b>24.5</b>      | <b>25.5</b>      | <b>29.0</b>      |
| <b>Dividend payout (%)</b>  | <b>45.7</b>      | <b>52.1</b>      | <b>44.8</b>      | <b>44.9</b>      | <b>44.9</b>      |
| EBITDA margin (%)           | 31.9             | 29.5             | 29.9             | 28.8             | 30.4             |
| EBIT margin (%)             | 26.8             | 23.9             | 24.3             | 23.3             | 24.9             |
| Effective tax rate (%)      | 24.8             | 25.9             | 25.0             | 25.0             | 25.0             |
| <b>NOPLAT (pre-IndAS)</b>   | <b>361,139</b>   | <b>319,720</b>   | <b>351,344</b>   | <b>364,372</b>   | <b>412,463</b>   |
| Shares outstanding (mn)     | 6,189            | 6,163            | 6,163            | 6,163            | 6,163            |

Source: Company, Emkay Research

## Cash flows

| Y/E Mar (Rs mn)              | FY25             | FY26             | FY27E            | FY28E            | FY29E            |
|------------------------------|------------------|------------------|------------------|------------------|------------------|
| PBT (ex-other income)        | 471,634          | 419,231          | 449,108          | 466,410          | 530,463          |
| Others (non-cash items)      | (87,453)         | (87,051)         | (42,324)         | (43,259)         | (43,640)         |
| Taxes paid                   | (116,006)        | (45,760)         | (112,277)        | (116,603)        | (132,616)        |
| Change in NWC                | (26,972)         | 81,040           | 8,611            | (14,952)         | (10,392)         |
| <b>Operating cash flow</b>   | <b>302,369</b>   | <b>432,146</b>   | <b>402,582</b>   | <b>397,856</b>   | <b>457,779</b>   |
| Capital expenditure          | (138,428)        | (120,921)        | (200,000)        | (200,000)        | (180,000)        |
| Acquisition of business      | (967)            | (8,636)          | 0                | 0                | 0                |
| Interest & dividend income   | -                | -                | -                | -                | -                |
| <b>Investing cash flow</b>   | <b>(111,136)</b> | <b>(339,546)</b> | <b>(200,000)</b> | <b>(200,000)</b> | <b>(180,000)</b> |
| Equity raised/(repaid)       | 0                | 0                | 0                | 0                | 0                |
| Debt raised/(repaid)         | 32,445           | 49,134           | 0                | 0                | 0                |
| Payment of lease liabilities | 0                | 0                | 0                | 0                | 0                |
| Interest paid                | (3,144)          | (5,170)          | 0                | 0                | 0                |
| Dividend paid (incl tax)     | (162,385)        | (161,971)        | (150,987)        | (157,150)        | (178,719)        |
| Others                       | -                | -                | -                | -                | -                |
| <b>Financing cash flow</b>   | <b>(133,085)</b> | <b>(118,007)</b> | <b>(150,987)</b> | <b>(157,150)</b> | <b>(178,719)</b> |
| Net chg in Cash              | 58,148           | (25,407)         | 51,595           | 40,706           | 99,060           |
| OCF                          | 302,369          | 432,146          | 402,582          | 397,856          | 457,779          |
| Adj. OCF (w/o NWC chg.)      | 329,341          | 351,107          | 393,970          | 412,807          | 468,171          |
| FCFF                         | 163,942          | 311,225          | 202,582          | 197,856          | 277,779          |
| FCFE                         | 163,942          | 311,225          | 202,582          | 197,856          | 277,779          |
| OCF/EBITDA (%)               | 52.9             | 81.1             | 69.9             | 66.3             | 68.1             |
| FCFE/PAT (%)                 | 46.2             | 100.1            | 60.1             | 56.6             | 69.8             |
| <b>FCFF/NOPLAT (%)</b>       | <b>45.4</b>      | <b>97.3</b>      | <b>57.7</b>      | <b>54.3</b>      | <b>67.3</b>      |

Source: Company, Emkay Research

## Balance Sheet

| Y/E Mar (Rs mn)                       | FY25             | FY26             | FY27E            | FY28E            | FY29E            |
|---------------------------------------|------------------|------------------|------------------|------------------|------------------|
| Share capital                         | 61,627           | 61,627           | 61,627           | 61,627           | 61,627           |
| Reserves & Surplus                    | 955,576          | 1,129,388        | 1,315,232        | 1,507,890        | 1,727,019        |
| <b>Net worth</b>                      | <b>1,017,203</b> | <b>1,191,016</b> | <b>1,376,860</b> | <b>1,569,518</b> | <b>1,788,646</b> |
| Minority interests                    | 7,612            | 19,030           | 19,030           | 19,030           | 19,030           |
| Non-current liab. & prov.             | 2,573            | 1,946            | 1,946            | 1,946            | 1,946            |
| <b>Total debt</b>                     | <b>89,084</b>    | <b>138,215</b>   | <b>138,215</b>   | <b>138,215</b>   | <b>138,215</b>   |
| <b>Total liabilities &amp; equity</b> | <b>1,978,744</b> | <b>2,204,337</b> | <b>2,390,181</b> | <b>2,582,838</b> | <b>2,801,967</b> |
| Net tangible fixed assets             | 954,563          | 1,003,218        | 1,138,420        | 1,267,684        | 1,369,547        |
| Net intangible assets                 | 25,799           | 27,642           | 27,642           | 27,642           | 27,642           |
| Net ROU assets                        | -                | -                | -                | -                | -                |
| Capital WIP                           | 158,886          | 158,340          | 158,340          | 158,340          | 158,340          |
| Goodwill                              | -                | -                | -                | -                | -                |
| Investments [JV/Associates]           | 633,309          | 548,071          | 555,730          | 563,466          | 571,279          |
| <b>Cash &amp; equivalents</b>         | <b>342,153</b>   | <b>525,744</b>   | <b>577,338</b>   | <b>618,066</b>   | <b>715,104</b>   |
| Current assets (ex-cash)              | 619,762          | 729,532          | 718,327          | 748,176          | 767,640          |
| Current Liab. & Prov.                 | 596,841          | 629,871          | 627,277          | 642,173          | 649,246          |
| <b>NWC (ex-cash)</b>                  | <b>22,920</b>    | <b>99,662</b>    | <b>91,050</b>    | <b>106,002</b>   | <b>116,395</b>   |
| <b>Total assets</b>                   | <b>1,978,744</b> | <b>2,204,337</b> | <b>2,390,180</b> | <b>2,582,838</b> | <b>2,801,966</b> |
| Net debt                              | (253,069)        | (387,529)        | (439,123)        | (479,830)        | (578,889)        |
| Capital employed                      | 1,978,744        | 2,204,337        | 2,390,181        | 2,582,839        | 2,801,967        |
| <b>Invested capital</b>               | <b>844,395</b>   | <b>972,183</b>   | <b>1,098,773</b> | <b>1,242,988</b> | <b>1,355,244</b> |
| BVPS (Rs)                             | 164.4            | 193.3            | 223.4            | 254.7            | 290.2            |
| Net Debt/Equity (x)                   | (0.2)            | (0.3)            | (0.3)            | (0.3)            | (0.3)            |
| Net Debt/EBITDA (x)                   | (0.4)            | (0.7)            | (0.8)            | (0.8)            | (0.9)            |
| Interest coverage (x)                 | 54.4             | 35.5             | 24.2             | 25.0             | 28.2             |
| <b>RoCE (%)</b>                       | <b>47.2</b>      | <b>35.0</b>      | <b>32.5</b>      | <b>29.8</b>      | <b>29.9</b>      |

Source: Company, Emkay Research

## Valuations and key Ratios

| Y/E Mar                  | FY25        | FY26        | FY27E       | FY28E       | FY29E       |
|--------------------------|-------------|-------------|-------------|-------------|-------------|
| P/E (x)                  | 8.4         | 9.5         | 8.8         | 8.5         | 7.5         |
| EV/CE(x)                 | 2.3         | 1.9         | 1.7         | 1.5         | 1.3         |
| P/B (x)                  | 2.9         | 2.5         | 2.2         | 1.9         | 1.7         |
| EV/Sales (x)             | 2.1         | 2.2         | 2.0         | 1.9         | 1.7         |
| EV/EBITDA (x)            | 4.5         | 4.8         | 4.4         | 4.2         | 3.8         |
| EV/EBIT(x)               | 5.3         | 5.9         | 5.4         | 5.2         | 4.6         |
| EV/IC (x)                | 3.0         | 2.6         | 2.3         | 2.1         | 1.9         |
| FCFF yield (%)           | 6.4         | 12.2        | 7.9         | 7.8         | 10.9        |
| FCFE yield (%)           | 5.5         | 10.5        | 6.8         | 6.7         | 9.4         |
| Dividend yield (%)       | 5.4         | 5.5         | 5.1         | 5.3         | 6.0         |
| <b>DuPont-RoE split</b>  |             |             |             |             |             |
| Net profit margin (%)    | 19.8        | 17.2        | 17.5        | 16.8        | 18.0        |
| Total asset turnover (x) | 1.0         | 0.9         | 0.8         | 0.8         | 0.8         |
| Assets/Equity (x)        | 2.0         | 1.9         | 1.8         | 1.7         | 1.6         |
| <b>RoE (%)</b>           | <b>38.0</b> | <b>28.2</b> | <b>26.2</b> | <b>23.7</b> | <b>23.7</b> |
| <b>DuPont-RoIC</b>       |             |             |             |             |             |
| NOPLAT margin (%)        | 20.2        | 17.7        | 18.3        | 17.5        | 18.7        |
| IC turnover (x)          | 2.0         | 2.0         | 1.9         | 1.8         | 1.7         |
| <b>RoIC (%)</b>          | <b>41.1</b> | <b>35.2</b> | <b>33.9</b> | <b>31.1</b> | <b>31.7</b> |
| <b>Operating metrics</b> |             |             |             |             |             |
| Core NWC days            | 4.7         | 20.2        | 17.3        | 18.6        | 19.2        |
| <b>Total NWC days</b>    | <b>4.7</b>  | <b>20.2</b> | <b>17.3</b> | <b>18.6</b> | <b>19.2</b> |
| Fixed asset turnover     | 2.1         | 1.9         | 1.8         | 1.8         | 1.7         |
| Opex-to-revenue (%)      | 69.4        | 72.0        | 72.2        | 72.0        | 69.6        |

Source: Company, Emkay Research

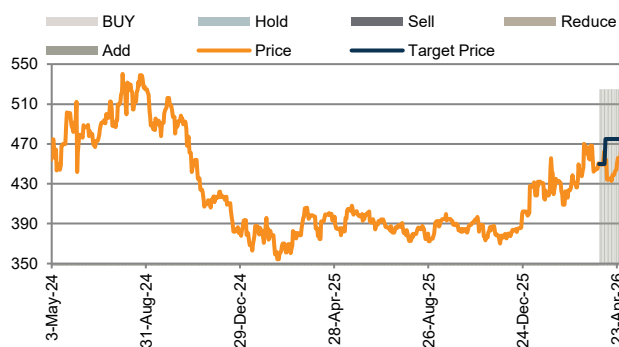
This report is intended for Team White Marque Solutions (team.emkay@whitemarqueresolutions)

**RECOMMENDATION HISTORY - DETAILS**

| Date      | Closing Price (Rs) | TP (Rs) | Rating | Analyst        |
|-----------|--------------------|---------|--------|----------------|
| 28-Apr-26 | 467                | 475     | Add    | Akhilesh Kumar |
| 08-Apr-26 | 449                | 475     | Add    | Akhilesh Kumar |
| 31-Mar-26 | 450                | 450     | Add    | Akhilesh Kumar |

Source: Company, Emkay Research

**RECOMMENDATION HISTORY - TREND**



Source: Company, Bloomberg, Emkay Research

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